

ANEXO 1

**A los estudios previos; sondeo de mercado, valor unitario de los bienes y servicios a adquirir en el proceso de contratación cuyo objeto es:
PRESTACIÓN DE SERVICIOS DE MANTENIMIENTO PREVENTIVO Y CORRECTIVO DEL EQUIPO COLOREADOR DE BACILOSCOPIO AEROSPRAY TB, DEL
LABORATORIO CLÍNICO DE LA ESE HUS**

**VALOR DE REFERENCIA ESE HUS
REQUERIMIENTO No. 150 DE 2025
COTIZACIÓN VELEZ LAB S.A.S.**

A. MANTENIMIENTO PREVENTIVO

ÍTEM	EQUIPO	PERIODICIDAD MANTENIMIENTO PREVENTIVO	No. VISITAS	VALOR X VISITA	IVA	VALOR VISTA IVA INCLUIDO	VALOR TOTAL 4 VISITAS
1	Aerospray TB	Trimestral	4	\$ 921.000	\$ 174.990	\$ 1.095.990	\$ 4.383.960

B. MANTENIMIENTO CORRECTIVO

ÍTEM	EQUIPO	VALOR X VISITA	IVA	VALOR VISTA IVA INCLUIDO
1	Aerospray TB	\$ 921.000	\$ 174.990	\$ 1.095.990

B. LISTADO DE REPUESTOS

ÍTEM	REFERENCIA	DESCRIPCIÓN	VALOR UNITARIO	IVA	VALOR UNITARIO IVA INCLUIDO
1	RP-147	Drive motor Assy Stainer Cytopro	\$ 6.319.553	\$ 1.200.715	\$ 7.520.268
2	RP-171	Pickup tube assy for 5L bottle,Stainer	\$ 512.460	\$ 97.367	\$ 609.827
3	RP-181	Drive hub, 12 30 place, Aero Cyto	\$ 1.454.693	\$ 276.392	\$ 1.731.085
4	RP-186	Drain Vent spigot repair kit, Aerospray	\$ 437.738	\$ 83.170	\$ 520.908
5	RP-208	150 inch PK Tubing, Aerospray	\$ 523.058	\$ 99.381	\$ 622.439
6	RP-215	Pump assembly for Aerospray	\$ 10.031.040	\$ 1.905.898	\$ 11.936.938
7	RP-259	5.25" Precision Norprene (A 60 G)Tubing	\$ 223.290	\$ 42.425	\$ 265.715
8	RP-260	5.5" Precision Norprene (A 60 G)Tubing	\$ 223.290	\$ 42.425	\$ 265.715
9	RP-275	Aerospray Barb Fitting Repair Kit	\$ 566.528	\$ 107.640	\$ 674.168
10	RP-293	Magnetic Sensor PCBA for Aerospray Bowl	\$ 459.608	\$ 87.326	\$ 546.934
11	RP-294	2 PK Hinge Assembly for Aerospray Lid	\$ 372.128	\$ 70.704	\$ 442.832
12	RP-299	4 PK Check Valve, Aerospray Solenoid	\$ 731.768	\$ 139.036	\$ 870.804
13	RP-307	Vent hose, Aerospray	\$ 67.163	\$ 12.761	\$ 79.924
14	RP-311	5 PK Hose assy, reagent bottle, Aerospray	\$ 1.448.010	\$ 275.122	\$ 1.723.132
15	RP-318	Encoder drive motor, Aerospray Cytopro	\$ 1.399.680	\$ 265.939	\$ 1.665.619
16	RP-332	Lid latch for Aerospray Cytopro	\$ 493.290	\$ 93.725	\$ 587.015
17	RP-345	Mixer insert for nozzle, Aerospray	\$ 298.620	\$ 56.738	\$ 355.358
18	RP-462	Manual,application,73 22 (Gram)	\$ 268.515	\$ 51.018	\$ 319.533
19	RP-470	5 - POSITION Btl TRAY 7XX1 7XX2	\$ 700.448	\$ 133.085	\$ 833.533
20	RP-473	Load Cell Assembly 7XX1 Aerospray	\$ 486.608	\$ 92.456	\$ 579.064
21	RP-474	Waste Cont Adapter Kit,No Level Detect	\$ 181.980	\$ 34.576	\$ 216.556
22	RP-475	Nozzle Indicator Lbl,6 Nozzles	\$ 92.678	\$ 17.609	\$ 110.287
23	RP-493	Solenoid Valve, White 3-Way	\$ 1.473.188	\$ 279.906	\$ 1.753.094
24	RP-499	Nozzle with Mixing Insert, Aerospray	\$ 715.635	\$ 135.971	\$ 851.606
25	RP-500	Paper Test Slides,3x1in,100ea	\$ 126.360	\$ 24.008	\$ 150.368
26	RP-501	Solenoid Board, 7322	\$ 6.337.778	\$ 1.204.178	\$ 7.541.956
27	RP-503	Waste Level Detect Assy Cbl	\$ 2.315.183	\$ 439.885	\$ 2.755.068
28	RP-504	5L Rgt Btl Level Detect Assy Cbl	\$ 2.315.183	\$ 439.885	\$ 2.755.068
29	RP-505	Power Supply, Aerospray 7XX2	\$ 2.525.378	\$ 479.822	\$ 3.005.200
30	RP-506	PCBA Main, Aerospray 7XX2	\$ 5.429.835	\$ 1.031.669	\$ 6.461.504
31	RP-507	PCBA Computer, Aerospray 7XX2	\$ 5.429.835	\$ 1.031.669	\$ 6.461.504
32	RP-528	Front Panel Assembly, 7722	\$ 4.166.573	\$ 791.649	\$ 4.958.222
33	RP-512	Right Panel Assembly, 7322	\$ 2.735.910	\$ 519.823	\$ 3.255.733
34	RP-513	Left Panel Assembly, Aerospray 7XX2	\$ 1.052.190	\$ 199.916	\$ 1.252.106
35	RP-514	LCD Screen Assembly, Aerospray 7XX2	\$ 2.315.183	\$ 439.885	\$ 2.755.068
36	RP-515	Imbalance Sensor, Aerospray 7XX2	\$ 715.635	\$ 135.971	\$ 851.606
37	RP-516	7XX2 Service Manual, CD-ROM	\$ 468.113	\$ 88.941	\$ 557.054

B. LISTADO DE REPUESTOS					
ÍTEM	REFERENCIA	DESCRIPCIÓN	VALOR UNITARIO	IVA	VALOR UNITARIO IVA INCLUIDO
38	RP-517	Manual, User, Rotor AC-160 7XX2 Stainers	\$ 468.113	\$ 88.941	\$ 557.054
39	RP-518	Nozzle Cleaning Strainer	\$ 146.138	\$ 27.766	\$ 173.904
40	RP-520	Replacement Drain Con, 7XX1+	\$ 294.368	\$ 55.930	\$ 350.298
41	RP-521	10L Waste Container and Cap, Aerospray	\$ 505.170	\$ 95.982	\$ 601.152
42	RP-584	Display Cbl Assy 7XX2+ Stainers Cytopro	\$ 487.553	\$ 92.635	\$ 580.188
43	RP-585	Lid Lock Assembly, Aerospray 7XX2	\$ 1.725.908	\$ 327.923	\$ 2.053.831
44	RP-586	Lock Detect PCBA & Cable Aerospray 7XX2	\$ 580.163	\$ 110.231	\$ 690.394

NOTA: Al tratarse de un contrato exclusivo, el valor de referencia está determinado a partir de la cotización de la empresa VELEZ LAB S.A.S.

Se cancelarán los valores necesarios para la ejecución del proceso, solicitando un presupuesto oficial de:
TREINTA Y DOS MILLONES QUINIENTOS DIECIOCHO MIL QUINIENTOS OCHENTA Y SEIS PESOS M/CTE (\$32.518.586),
 los cuales están distribuidos de la siguiente manera:

- Mantenimiento Preventivo \$ 4.383.960
- Mantenimiento Correctivo \$ 2.191.980, los cuales se manejarán por el sistema de bolsa acorde a la necesidad del servicio.
- Repuestos \$25.942.646, los cuales se manejarán por el sistema de bolsa acorde a la necesidad del servicio.

Elaboró Cuadro:

Vo Bo. Revisó:

ERIKA HERNÁNDEZ M
ERIKA JULIETH HERNÁNDEZ MEDINA
 Profesional de Apoyo Oficina Asesora Jurídica - Sortesalud

JUAN DAVID MOLINA PABÓN
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ELITechGroup Inc.
 370 West 1700 South
 Logan, UT 84321 USA
 Tel: +1 435 752 6011
 Fax: +1 435 752 4127
 www.elitechgroup.com



December 19, 2024

Letter of Authorization

ELITechGroup Inc., manufacturer of biomedical laboratory instruments, medical devices, and *in vitro* diagnostic medical devices, accessories, consumables, supplies, and spare parts having headquarters and factory at: **370 W 1700 S, Logan, Utah 84321, United States of America**, do hereby authorize **Velez Lab SAS**, with its principal place of business at **Carrera 17 A No. 1919 A-42, Bogota, Columbia** as exclusive distributor to register Products mentioned in the table below, to import, to distribute, to bid on tenders, to sell, to install, to setup, to train, to maintain, to support, and to repair Products in Columbia (the "Territory").

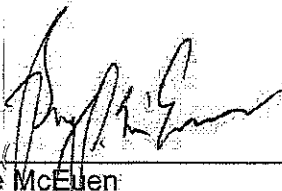
ELITechGroup Inc. hereby authorizes these Products to be sold to distributor, through its affiliate ELITech Distribution with headquarters at 13-15 rue Jean Jaurès, 92800 Puteaux, France.

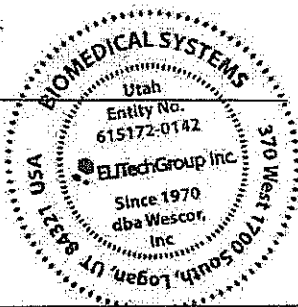
REF	Product Description
Model 7152	Aerospray® Hematology Pro Slide Stainer / Cytocentrifuge
Model 7322	Aerospray® Gram Slide Stainer / Cytocentrifuge
Model 7522	Aerospray® Cytology Slide Stainer / Cytocentrifuge
Model 7722	Aerospray® TB Slide Stainer / Cytocentrifuge
Model 7622	Cytopro® Cytocentrifuge
* Accessories, consumables, supplies, and spare parts for these instruments are included	

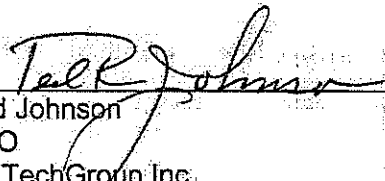
Distributor hereby accepts (i) to market and promote Products in Territory as per the provisions set out hereunder, (ii) to be subject to the Regulatory and Quality Assurance Agreement signed by the Parties, and (iii) to be subject to the Exclusive Distribution Agreement between the Parties.

Distributor is not authorized to assign nor transfer, totally or partially, its respective rights and obligations arising out of this Letter of Authorization, and particularly, it is not entitled to commercialize Products through the intermediary of a sub-distributor and/or an affiliate without the prior written consent of ELITechGroup Inc.

This Letter of Authorization (i) is valid for a period of one (1) year unless terminated with a written notice by ELITechGroup Inc. and (ii) is governed by and construed in accordance with Laws of the United States of America and the State of Utah.


 Bryce McEuen
 President
 ELITechGroup Inc.




 Ted Johnson
 CFO
 ELITechGroup Inc.

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GENERAL TERMS AND CONDITIONS OF SALES

Clause 1 – General

All products and/or services (hereinafter respectively the "Products" and "Services"), provided to any customer (the "Customer" or the "Purchaser") by ELITech Distribution ("ELITech Distribution" or the "Seller"), is governed exclusively by these general terms and conditions of sales as they are applicable at the time the order is placed (the "General Terms and Conditions"). All additional terms and conditions (including Customer's purchase terms), agreements, alterations and supplements to contractual agreements will become only valid, if they are expressly confirmed by ELITech Distribution in writing or signed by it.

In the event of conflict between contractual provisions expressly agreed in writing and these General Terms and Conditions, the contractual provisions shall prevail.

Clause 2 – Offers - Orders - Delivery

2.1 ELITech Distribution's offers are non-binding. By placing the order, the Customer conveys a binding contract offer. Its binding acceptance or rejection is made through a written or printed confirmation. Acceptance can also be expressed through the delivery of the Products.

The delivery of catalogues, price lists and prospectuses does not oblige to an order acceptance by ELITech Distribution.

Each order agreed between ELITech Distribution and the Customer constitutes a separate contract for the supply of the Product and/or Services (the "Contract"). Notwithstanding the above, in case of cancellation of order by Customer two (2) weeks from date of order acceptance by ELITech Distribution, ELITech Distribution will charge Customer for restocking costs for twenty-five (25) percent of the total order amount.

Where an export or import license, a foreign exchange control authorization or similar authorization is required for the Products or the Services, the party responsible for obtaining the license or authorization shall act with due diligence to obtain it in good time. If within three (3) months, the required license or authorization cannot be obtained, either party shall be entitled to regard the Contract as never having been formed, provided that such party informs the other party of its decision without delay.

ELITech Distribution reserves the right to cancel any order of a Customer with which there exists litigation related to payment.

2.2 Delivery times are given only for informative purposes.

Delays in delivery shall not give rise to any penalty, compensation or damages nor motivate the cancellation of the order. If the Customer fails to take delivery of the Products or any part thereof on the dates and at the places agreed then ELITech Distribution will be entitled to cancel such delivery and all other outstanding deliveries and to charge Customer with any loss suffered.

2.3 Customer shall take possession of the Products within 30 days from the date of the final invoice email or from any other date provided by ELITech Distribution. Should Customer fail to take possession of the Products directly or through the intermediary of its transport company within the foregoing period, an extra daily charge for pallet storage amounting to \$15 per parcel and/or \$50 per pallet will be made.

2.4 ELITech Distribution may accept to receive urgent orders (i.e.: with a shipment of Product within a timeframe shorter than the regular minimum delivery time). If such urgent order is agreed by ELITech Distribution an extra charge of \$300 will be made.

2.5 All orders will be charged a \$35 documentation fee.

Clause 3 – Minimum per order

ELITech Distribution acceptable minimum amount per order two thousand (\$2,000) US Dollars.

Orders with less value than the above minimum amount will be additionally charged with three hundred (\$300) US Dollars.

Clause 4 - Prices

Prices will be those in force on the day of the order.

Unless otherwise specified, prices shown in price lists and catalogues are given in US Dollars and shall include the cost of packing required for air transport conditions to prevent any damage or deterioration of the goods before they reach their destination as stated in the Contract.

Clause 5 – Passing of the Risk

The risk in any Products and liability for any loss or damage shall immediately pass to the Customer once the Products have been placed at Customer disposal or when the goods have effectively passed the carrier's rail at the agreed (air)port of shipment depending on specified Incoterms 2020. FCA Incoterms to be considered as commonly agreed Incoterm unless expressly stated otherwise.

Clause 6 – Reservation of title

6.1 The purchased Products remains property of ELITech Distribution until the terms of the Contract and all payment obligations are fulfilled. As caretaker of the item, Customer is liable for any damage or loss incurred after delivery, and must take all necessary steps, at its own cost, to permit identification of the Products ordered from ELITech Distribution at any time. ELITech Distribution reserves the right to mark the Products with a number or reference.

6.2 ELITech Distribution reserves the right to reclaim all or part of the Products concerned, as it deems fit, in case of failure to pay any instalment or in the cases referred to section 6.3. The Customer undertakes to return the said Products to ELITech Distribution, all expenses paid, upon the ELITech Distribution's first request. In the event that the Products are out-of-date or damaged, the resulting depreciation shall be taken into account to determine the ELITech Distribution's residual debt to Customer.

6.3 In case of petition for bankruptcy, suspended payment or any legal procedure concerning receivership or compulsory liquidation of companies or in case of application of the private settlement law, Customer must notify ELITech Distribution immediately and provide forthwith, at its own cost, a full and honest inventory of the Products in stock, which must be held for ELITech Distribution so that the reservation of title clause may be invoked.

6.4 In the cases referred to in sections 6.2 and 6.3, Customer shall refrain from selling the Products without ELITech Distribution's prior written agreement or from using title to the Products as a lien or security.

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Clause 7 - Payment terms

7.1 Unless expressly stated otherwise, payment terms are prepayment, or subject to ELITech Distribution approval, irrevocable and confirmed letter of credit at sight. Payments must be done by Customer in the currency stated in the order.

7.2 Payments must be done without any discount or set-off unless stated in order.

7.3 Interest shall be payable for late payments from the date payment become due to the actual date of payment at the minimum rate of 3 times the applicable legal interest rate in France.

7.4 In addition to the penalty set forth in section 7.3 above, the Customer shall reimburse any charges or fees which would have incurred the debt collection or dispute the amounts due. All invoices recovered will be increased as a non-reducible by a fixed compensation equal to 20% of the amount of unpaid bills, without prejudice to the damages that might arise. The amount of the lump indemnity for recovery costs, in the event of delay in payment, is \$100, unless justification for higher fees. In the event of a payment irregularity due to the Customer's insolvency or breach of its payment obligations by the agreed-upon deadlines, ELITech Distribution is entitled to suspend the performance of the Contracts or orders until the contractual obligations have been fulfilled.

Clause 8 - Period of time for rejection

8.1 The Customer shall be entitled to reject goods which do not conform to the order ten (10) days after receipt of shipment. ELITech Distribution shall be entitled to have rejected good at its expense and risk, only after having given its written consent.

8.2 In case of claim within the said ten (10) days period in connection with a mishap in transit for which the Customer has recovered or is able to recover damages from its transport agent or its insurer, then ELITech Distribution shall replace concerned goods at Customer's expenses.

Clause 9 - Warranty

9.1 ELITech Distribution warrants that instruments will be free of defects in materials and/or workmanship for a period of twelve (12) from the invoicing dates or fourteen months from the invoicing date given Customer provides ELITech Distribution with an installation report within two (2) months after the invoicing date (the "Warranty Period").

9.2 During the Warranty Period, ELITech Distribution (directly or via the relevant manufacturing entity) shall, if the defect is one that is covered by this clause, at its option:

- a) Have the defective Products returned for repairs;
- b) Replace the defective Products;
- c) Repurchase the defective Products.

9.3 The provisions of this limited goods warranty do not apply to instruments products:

- a) Used for the purposes they are not designed or intended;
- b) Which have been repaired by other than factory authorized personnel;
- c) Which have been subjected to misuse, abuse, negligence or accident;
- d) Which have been improperly stored, installed, maintained or operated;
- e) Which have been used in violation of written instructions provided by ELITech Distribution (or the relevant manufacturing entity) (such as the use of reagents, supplies or cleaning products that are not allowed in the Instruction For Use);
- f) Which have been damaged from leaking or defective batteries.

9.4 Repaired instruments or replacement parts shall be warranted for ninety (90) days after shipment to Customer.

9.5 ELITech Distribution hereby warrants that any perishable Products, when used and handled under normal conditions and in accordance with instructions for the intended purpose, will perform as advertised until at least the date of expiration stated on products label.

9.6 If Customer notifies ELITech Distribution that a Product is defective, ELITech Distribution (and/or the relevant manufacturing entity) shall carry out tests on the basis of random sampling in order to determine the cause of non-conformity. If the tests conducted confirm the non-conformity and that it is not caused by abuse or failure of the Customer to observe instructions for the Products, then manufacturing entities, on behalf of ELITech Distribution, shall replace the concerned Products at ELITech Distribution's expense and Customer shall return the Products to ELITech Distribution or manufacturing entities, as determined by ELITech Distribution, or destroy the non-complying Products, according to ELITech Distribution's instructions.

Clause 10 - Compliance with laws, export controls and Code of Conduct

10.1 Compliance with laws

Each Party is in compliance with all applicable laws, rules, regulations, other legal requirements, norms and standards in the markets in which such Party operates and, in particular with any applicable laws, regulations, orders, judicial decisions, conventions and international financial institution rules regarding domestic or international corruption, bribery, ethical business conduct, money laundering, political contributions, gifts and gratuities, or lawful expenses to public officials and private persons, agency relationships, commissions, lobbying, books and records, and financial controls.

10.2 Export laws

10.2.1 Purchaser understands that exports and re-exports of the Products and any related software, service, technical assistance, training and related technical data, and any media in which any of the foregoing is contained (the "Items") may be subject to Italian, French, German, European, U.S. and foreign trade controls, customs, anti-boycott and economic sanctions laws, regulations, rules and orders (the "Export Laws"). In addition to any other remedy it may have, Seller may suspend or cancel the export, delivery, installation, or any maintenance or repair service of any item if (a) Seller has not received all export-related documentation requested by Seller including, if applicable, end-user certificates, (b) Seller has not received the governmental approvals that Seller deems to be required, or (c) Seller believes that such activity may violate any Export Laws or Seller's own compliance policies.

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10.2.2 Purchaser shall only use the Items for non-military, peaceful purposes. Purchaser shall not export, re-export or otherwise transfer or provide any item in contravention of any applicable Export Law or, if applicable, any end-user certificate provided by Purchaser, including to an embargoed or otherwise sanctioned country, to anyone listed on any applicable prohibited persons list published by the U.S., the UN, the EU or the OSCE, or for a prohibited end-use (such as research on or development of chemical, biological, or nuclear weapons, unmanned air vehicles or missiles, or nuclear explosive or fuel cycle activities). Purchaser must notify Seller before providing any technical data to Seller that is controlled under any applicable Export Law. Seller will not be liable to Purchaser for any loss or expense if Purchaser fails to comply with any Export Law.

10.2.3 Seller complies with the provisions of the EU embargos. Therefore, Article 12g of the Council Regulation (EU) 833/2014 and Article 8g of the Council Regulation (EC) No 765/2006 apply as follows: (1) The Purchaser shall not sell, export or re-export, directly or indirectly, to (a) the Russian Federation or for use in the Russian Federation any goods supplied under or in connection with the GTCs that fall under the scope of Article 12g of Council Regulation (EU) No 833/2014 and/or to (b) Belarus or for use in Belarus any goods supplied under or in connection with any purchase Order that fall under the scope of Article 8g of Council Regulation (EC) No 765/2006. (2) The Purchaser shall undertake its best efforts to ensure that the purpose of paragraph (1) is not frustrated by any third parties further down the commercial chain, including by possible resellers. (3) The Purchaser shall set up and maintain an adequate monitoring mechanism to detect conduct by any third parties further down the commercial chain, including by possible resellers, that would frustrate the purpose of paragraph (1). (4) Any violation of paragraphs (1), (2) or (3) shall constitute a material breach of an essential element of the GTCs, and the Seller shall be entitled to seek appropriate remedies, including, but not limited to: (i) cancellation of any purchase Order; and (ii) a penalty of 50% of the total value of any purchase Order or price of the goods exported, whichever is higher. (5) The Purchaser shall immediately inform the Seller about any problems in applying paragraphs (1), (2) or (3), including any relevant activities by third parties that could frustrate the purpose of paragraph (1). The Purchaser shall make available to the Seller information concerning compliance with the obligations under paragraph (1), (2) and (3) within two weeks of the simple request of such information.

10.2.4 Purchaser will comply with all applicable import laws or other restrictions or conditions respecting the import of Items that are now in effect or are hereafter imposed by any government or other applicable jurisdiction. Purchaser shall be responsible for obtaining any necessary import permit, license or authorization at its sole cost and expense. Purchaser shall immediately notify Seller if an import permit, license or other authorization is required in connection with any such import.

10.3 Code of Conduct

In addition, Purchaser shall, at all times, comply with and ensure compliance by its personnel with the applicable ELITech Group Global Code of Conduct as posted on the ELITech Distribution's website at <https://www.elitechgroup.com>

Clause 11 - Personal Data Protection

11.1 ELITech Distribution may process, whether in an automated way or not, Personal Data (as defined below) of its customers or employees of its customers for the processing of any order, the performance of contracts, compliance with a legal obligation or, for any purpose necessary to the pursuit of the legitimate interests of ELITech Distribution and in respect of the fundamental rights and freedoms of the Customer and his employees. Such Personal Data may be retained for the time necessary to fulfill the purpose for which it was collected as mentioned above. They will then be deleted, following the legal retention period.

11.2 For the purposes of these General Terms and Conditions "personal data" shall mean information that can be used by itself or in combination with other available information to identify a specific individual, as defined in detail under applicable European Union data protection legislation.

11.3 For the above purposes the Customer consents to the collection and processing by ELITech Distribution of its Personal Data or those related to its employees. Customer shall have the right to withdraw its consent at any time. Customer agrees that this Personal Data may be shared with companies of the ELITech Group, and with any other third party within the limits necessary for the fulfillment of the purposes described above.

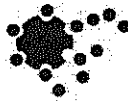
11.4 ELITech Distribution undertakes to respect the confidentiality of the Personal Data communicated by the Customer or its employees, to ensure their security, and to treat them in compliance with the rules relating to privacy and the French and European legislation on the protection of personal data.

11.5 In accordance with the applicable legislation, Customer or its employees, provided that they prove their identity, has a right of access and rectification, deletion, limitation of treatment and the right to portability of such Personal Data. Customer (or its employees) may also oppose at any time, for legitimate reasons, to the processing of its Personal Data. If Customer is willing to exercise this right, it shall then make the request by email either to the following email address: data-privacy@elitechgroup.com or by mail.

Clause 12 -- Governing law -- Jurisdiction

12.1 The General Terms and Conditions shall be governed as to all matters including validity, construction and performance by the laws of France, without regard to its conflict of laws provisions and excluding the 1980 United Nations Convention on Contracts for the International Sale of Goods.

12.2 If no amicable settlement is reached within a thirty (30) days period, any dispute concerning the interpretation and/or application of the GTC shall be settled by the Commercial Court of Nanterre, even in the event of a third-party claim or multiple defendants.



VELEZ - LAB
SERVICIO POR EXCELENCIA

Bogotá, 13 de febrero del 2024

MPC 250115-002

Señores

HOSPITAL UNIVERSITARIO DE SANTANDER

Bogotá D.C;

Referencia: **OFERTA SERVICIO DE MANTENIMIENTO A DISPOSITIVO MÉDICO.**

En respuesta a su solicitud, presentamos para su consideración oferta de servicio de mantenimiento preventivo y correctivo para el analizador **Aerospray TB** de la marca **ELITECH** de serie: **7722160386**, instalado en su laboratorio.

CARACTERÍSTICAS

Mantenimiento preventivo:

Este mantenimiento se practica a los analizadores con el propósito de mantener en correcto funcionamiento todos sus sistemas. Mejora el desempeño y ayuda a extender la vida de sus componentes al disminuir los riesgos de daños por deterioro y/o desgastes no advertidos oportunamente. Para este mantenimiento los equipos deben estar en constante funcionamiento y no se aceptan paradas por falta de reactivo.

Descripción mantenimiento preventivo:

◆ **Cubre:**

- (Cuatro) 4 mantenimiento preventivo del analizador programado y coordinado con el jefe de laboratorio.
- Mano de obra requerida para la ejecución del servicio.
- Soporte telefónico.



@velezlab



info@velezlab.com.co

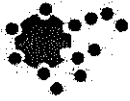


www.velezlab.com.co



(601) 3714849





VELEZ - LAB
SERVICIO POR EXCELENCIA

◆ **No Cubre:**

- Ningún mantenimiento de tipo Correctivo.
- Ningún tipo de repuesto ni consumible, todos los repuestos requeridos serán cotizados adicionalmente.
- Ningún tipo de entrenamiento o similar.

Mantenimiento correctivo:

Este mantenimiento se practica a los analizadores con el propósito de corregir defectos o fallas y tiene como objetivo restablecer la correcta operación del analizador.

Un bajo indicador de mantenimiento preventivo, falta de capacitación en el manejo del equipo y no reemplazar los kits de mantenimiento sugeridos por casa matriz desencadenaran estos eventos, los cuales inclusive pueden acarrear daños más profundos; Afectando así otros componentes y/o accesorios.

Descripción mantenimiento correctivo:

◆ **Cubre:**

- (Dos) 2 mantenimientos correctivos por analizador programados y coordinados con el jefe de laboratorio.
- Mano de obra requerida para la ejecución del servicio.
- Repuestos incluidos en esta oferta.

◆ **No Cubre:**

- Ningún tipo de repuesto ni consumible, todos los repuestos requeridos serán cotizados adicionalmente.
- Ningún tipo de asesoría presencial adicional.



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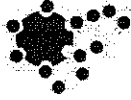
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PRECIO

- Precios Mantenimientos**

Ítem	Referencia	Cantidad	Valor unitario	Valor total (cop)
1	Mantenimiento preventivo Aerospray TB.	1	/ \$ 921.000	/ \$921.000
2	Mantenimiento preventivo Aerospray TB.	1	/ \$ 921.000	/ \$921.000
3	Mantenimiento preventivo Aerospray TB.	1	/ \$ 921.000	/ \$921.000
4	Mantenimiento preventivo Aerospray TB.	1	/ \$ 921.000	/ \$921.000
5	Mantenimiento correctivo Aerospray TB.	1	/ \$ 921.000	/ \$921.000
6	Mantenimiento correctivo Aerospray TB.	1	\$ 921.000	\$921.000
			Sub total:	\$ 5.526.000
			IVA:	\$ 1.049.940
			Total:	\$ 6.575.940



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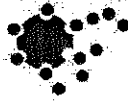
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• **Precios Repuestos**

Ítem	Referencia	Descripción	Cantidad	Valor unitario	Valor total IVA incluido
1	RP-147	Drive motor Assy Stainer Cytopro	1	\$ 6,319,553	\$ 7,520,268
2	RP-171	Pickup tube assy for 5L bottle, Stainer	1	\$ 512,460	\$ 609,827
3	RP-181	Drive hub, 12 30 place, Aero Cyto	1	\$ 1,454,693	\$ 1,731,085
4	RP-186	Drain Vent spigot repair kit, Aerospray	1	\$ 437,738	\$ 520,908
5	RP-208	150 inch PK Tubing, Aerospray	1	\$ 523,058	\$ 622,439
6	RP-215	Pump assembly for Aerospray	1	\$ 10,031,040	\$ 11,936,938
7	RP-259	5.25" Precision Norprene (A 60 G)Tubing	1	\$ 223,290	\$ 265,715
8	RP-260	5.5" Precision Norprene (A 60 G)Tubing	1	\$ 223,290	\$ 265,715
9	RP-275	Aerospray Barb Fitting Repair Kit	1	\$ 566,528	\$ 674,168
10	RP-293	Magnetic Sensor PCBA for Aerospray Bowl	1	\$ 459,608	\$ 546,934
11	RP-294	2 PK Hinge Assembly for Aerospray Lid	1	\$ 372,128	\$ 442,832



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12	/ RP-299	/ 4 PK Check Valve, Aerospray Solenoid	1	/ \$ 731,768	/ \$ 870,804
13	/ RP-307	/ Vent hose, Aerospray	1	/ \$ 67,163	/ \$ 79,924
14	/ RP-311	/ 5 PK Hose assy, reagent bottle, Aerospray	1	/ \$ 1,448,010	/ \$ 1,723,132
15	/ RP-318	/ Encoder drive motor, Aerospray Cytopro	1	/ \$ 1,399,680	/ \$ 1,665,619
16	/ RP-332	/ Lid latch for Aerospray Cytopro	1	/ \$ 493,290	/ \$ 587,015
17	/ RP-345	/ Mixer insert for nozzle, Aerospray	1	/ \$ 298,620	/ \$ 355,358
18	/ RP-462	/ Manual, application, 73 22 (Gram)	1	/ \$ 268,515	/ \$ 319,533
19	/ RP-470	/ 5-POSITION BII TRAY 7XX1 7XX2	1	/ \$ 700,448	/ \$ 833,533
20	/ RP-473	/ Load Cell Assembly 7XX1 Aerospray	1	/ \$ 486,608	/ \$ 579,064
21	/ RP-474	/ Waste Cont Adapter Kit, No Level Detect	1	/ \$ 181,980	/ \$ 216,556
22	/ RP-475	/ Nozzle Indicator Lbl, 6 Nozzles	1	/ \$ 92,678	/ \$ 110,287
23	/ RP-493	/ Solenoid Valve, White 3-Way	1	/ \$ 1,473,188	/ \$ 1,753,094
24	/ RP-499	/ Nozzle with Mixing Insert, Aerospray	1	/ \$ 715,635	/ \$ 851,606

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24	RP-500	Paper Test Slides, 3x1 in, 100ea	1	\$ 126,360	\$ 150,368
26	RP-501	Solenoid Board, 7322	1	\$ 6,337,778	\$ 7,541,956
27	RP-503	Waste Level Detect Assy Cbl,	1	\$ 2,315,183	\$ 2,755,068
28	RP-504	5L Rgt Btl Level Detect Assy Cbl	1	\$ 2,315,183	\$ 2,755,068
29	RP-505	Power Supply, Aerospray 7XX2	1	\$ 2,525,378	\$ 3,005,200
30	RP-506	PCBA Main, Aerospray 7XX2	1	\$ 5,429,835	\$ 6,461,504
31	RP-507	PCBA Computer, Aerospray 7XX2	1	\$ 5,429,835	\$ 6,461,504
32	RP-528	Front Panel Assembly, 7722	1	\$ 4,166,573	\$ 4,958,222
33	RP-512	Right Panel Assembly, 7322	1	\$ 2,735,910	\$ 3,255,733
34	RP-513	Left Panel Assembly, Aerospray 7XX2	1	\$ 1,052,190	\$ 1,252,106
35	RP-514	CD Screen Assembly, Aerospray 7XX2	1	\$ 2,315,183	\$ 2,755,068
36	RP-515	Imbalance Sensor, Aerospray 7XX2	1	\$ 715,635	\$ 851,606
37	RP-516	7XX2 Service Manual, CD-ROM	1	\$ 468,113	\$ 557,054



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38	/ RP-517	/ Manual, User, Rotor AC-160 7XX2 Stainers	1	/ \$ 468,113	/ \$ 557,054
39	/ RP-518	/ Nozzle Cleaning Strainer	1	/ \$ 146,138	/ \$ 173,904
40	/ RP-520	/ Replacement Drain Con, 7XX1+	1	/ \$ 294,368	/ \$ 350,298
41	/ RP-521	/ 10L Waste Container and Cap, Aerospray	1	/ \$ 505,170	/ \$ 601,152
42	/ RP-584	/ Display Cbl Assy 7XX2+ Stainers Cytopro	1	/ \$ 487,553	/ \$ 580,188
43	/ RP-585	/ Lid Lock Assembly, Aerospray 7XX2	1	/ \$ 1,725,908	/ \$ 2,053,831
44	/ RP-586	/ Lock Detect PCBA & Cable Aerospray 7XX2	1	/ \$ 580,163	/ \$ 690,394

CONDICIONES COMERCIALES

- Validez de la Cotización: 30 días
- Tiempo de respuesta: El servicio se programa para cumplimiento una vez recibida la orden de compra.

CONDICIONES GENERALES

- **Ingreso de equipo:** Para el mantenimiento preventivo, el equipo debe estar en funcionamiento, de lo contrario se practicará un diagnóstico para evaluar su condición actual. El valor de este diagnóstico no se incluye en la propuesta.



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- **Exclusiones:** Vélez Lab no se responsabiliza por el funcionamiento del equipo en las siguientes circunstancias:
 - ✓ Daños causados por instalaciones inadecuadas y/o alteraciones en el voltaje de alimentación.
 - ✓ Daños causados por inoperancia o mala manipulación de los analizadores y sus reactivos.
 - ✓ Daños causados por circunstancias de la red y/o del ambiente, que son externas al equipo.
 - ✓ Daños causados por falta de reactivo y/o el uso de reactivos no recomendados.
 - ✓ Fallas atribuibles a resultados erróneos por el uso de reactivos y accesorios no recomendados.

Cualquier inquietud que se desprenda de esta oferta con gusto será atendida.

Cordialmente;

Andrés R. Rico C.
Jefe del departamento de ingeniería



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